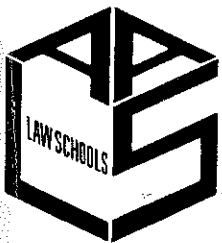


ASSOCIATION OF AMERICAN LAW SCHOOLS

WORKSHOP ON
NEGOTIATION/ALTERNATIVE DISPUTE
RESOLUTION

October 7-9, 1982
Cambridge, Massachusetts



JOINTLY SPONSORED BY:

THE ASSOCIATION OF
AMERICAN LAW SCHOOLS

AND

THE HARVARD LAW SCHOOL
PROGRAM ON DISPUTE SETTLEMENT

PROGRAM

Thursday, October 7

4:00-6:00 pm	Registration	Pound 209
7:30-7:45 pm	Welcome John A. Bauman, Executive Director, AALS James Vorenberg, Dean, Harvard Law School	
7:45-8:45 pm	Teaching Dispute Settlement in Law Schools: Why and How. Frank E. A. Sander, Harvard Law School	Pound 102
	Stop, Look and Listen: History Suggests Caution Jerrold Auerbach, Wellesley College, History	
8:45-10:00 pm	RECEPTION	

Friday, October 8, 1982

Morning	An Introduction to Negotiation	
8:30-9:30 am	A Negotiation Role Play	Austin North
9:30-10:45 am	Discussion of Role Play Roger D. Fisher, Harvard Law School James J. White, Michigan Law School (Use of video-tape, different negotiation models, etc.)	
10:45-11:00 am	COFFEE BREAK	
11:00-12:00noon	Small Group Discussions	Pound 106:108:2 International
12:30-2:00 pm	LUNCH	Legal Studies B 1; 2; 3
Afternoon	Different Models for Teaching Negotiation	
2:00-2:40	Using Negotiation to Teach About Legal Process Marc S. Galanter, University of Wisconsin	Pound 101
	Negotiation as Part of a Comprehensive Dispute Resolution Course Eric D. Green, Boston University	Pound 101
2:40-3:15 pm	Discussion	Pound 101
3:15-3:30 pm	COFFEE BREAK	
3:30-4:10 pm	Teaching Theory From Case Studies Michael A. Wheeler, New England School of Law	Pound 101
	Negotiation as an Element in the Lawyering Process Gary Bellow, Harvard Law School	

4:10-5:00 pm	Discussion	Pound 101
5:10-6:15	Optional Viewing of Videotapes	
	1) The Dynamics of Negotiation Between Cooperative and Combative Attorneys: Two Videotaped Examples	Pound 201
	2) A Mediation of a Parent/Child Dispute at Children's Hearing Projects in Cambridge, Massachusetts	Pound 204

Saturday, October 9, 1982

Morning	The Role of Research: A Panel Discussion	
9:00-10:45 am	Robert H. Mnookin, Stanford Law School Gerald R. Williams, Brigham Young University David M. Trubek, University of Wisconsin	Pound 102
10:45-11:00 am	COFFEE BREAK	
11:00-12:00noon	Dispute Resolution and the Curriculum I Integration into Basic Courses	Pound 102
	Stewart Macaulay, University of Wisconsin Owen M. Fiss, Yale Law School Howard Lesnick, City University of New York	
12:00-1:30 pm	LUNCH	Spy Room, Facul Lunch Rm, 335 Pound Bldg., 31
Afternoon	Dispute Resolution and the Curriculum II Small Group Workshops	Pound 100;106; 108;200;201;20:
1:30-3:00 pm	1) Arbitration Stephen B. Golberg, Northwestern University	
	2) Mediation Leonard L. Riskin, University of Houston	
	3) Clinical Placements Frank A. E. Sander, Harvard Law School J. Michael Keating, Boston University	
	4) Interdisciplinary Approaches Frederick E. Snyder, Harvard Law School Leonard Buckle, Massachusetts Institute of Technology, Political Schience Sally Merry, Wellesley College, Anthropology Dan McGillis, Harvard University, Psychology	
	5) Relation to Study of the Legal Profession Lance M. Liebman, Harvard Law School	

6) Relation to Legal Theory
Owen M. Fiss, Yale Law School

7) The Role of the Psychiatrists/Psychologists
Andrew S. Watson, University of Michigan

3:00-3:15 pm COFFEE BREAK

3:15-4:45 pm Repeat of above workshops
