ASSOCIATION OF AMERICAN LAW SCHOOLS

WORKSHOP ON

NEGOCIATION/ALTERNATIVE DISPUTE

RESOLUTION

October 7-9, 1982
Cambridge, Massachusetts

JOINTLY SPONSORED BY:

THE ASSOCIATION OF
AMERICAN LAW SCHOOLS

AND

THE HARVARD LAW SCHOOL
PROGRAM ON DISPUTE SETTLEMENT
PROGRAM

Thursday, October 7

4:00-6:00 pm  Registration  Pound 209

7:30-7:45 pm  Welcome
  John A. Bauman, Executive Director, AALS
  James Vorenberg, Dean, Harvard Law School

7:45-8:45 pm  Teaching Dispute Settlement in Law Schools: Why and How
  Frank E. A. Sander, Harvard Law School
  Stop, Look and Listen: History Suggests Caution
  Jerrold Auerbach, Wellesley College, History

8:45-10:00 pm  RECEPTION

Friday, October 8, 1982

Morning  An Introduction to Negotiation

8:30-9:30 am  A Negotiation Role Play  Austin North

9:30-10:45 am  Discussion of Role Play
  Roger D. Fisher, Harvard Law School
  James J. White, Michigan Law School
  (Use of video-tape, different negotiation models, etc.)

10:45-11:00 am  COFFEE BREAK

11:00-12:00 noon  Small Group Discussions

12:30-2:00 pm  LUNCH

Afternoon  Different Models for Teaching Negotiation

2:00-2:40  Using Negotiation to Teach About Legal Process
  Marc S. Galanter, University of Wisconsin
  Negotiation as Part of a Comprehensive Dispute Resolution Course
  Eric D. Green, Boston University

2:40-3:15 pm  Discussion  Pound 101

3:15-3:30 pm  COFFEE BREAK

3:30-4:10 pm  Teaching Theory From Case Studies
  Michael A. Wheeler, New England School of Law
  Negotiation as an Element in the Lawyering Process
  Gary Bellow, Harvard Law School
4:10-5:00 pm  Discussion
5:10-6:15  Optional Viewing of Videotapes

1) The Dynamics of Negotiation Between Cooperative and Combative Attorneys:
Two Videotaped Examples
2) A Mediation of a Parent/Child Dispute at Children's Hearing Projects in Cambridge, Massachusetts

Saturday, October 9, 1982
Morning
9:00-10:45 am  The Role of Research: A Panel Discussion
Robert H. Mnookin, Stanford Law School
Gerald R. Williams, Brigham Young University
David M. Trubek, University of Wisconsin

10:45-11:00 am  COFFEE BREAK

11:00-12:00 noon  Dispute Resolution and the Curriculum I
Integration into Basic Courses
Stewart Macaulay, University of Wisconsin
Owen M. Fiss, Yale Law School
Howard Lesnick, City University of New York

12:00-1:30 pm  LUNCH

Afternoon
Dispute Resolution and the Curriculum II
Small Group Workshops

1:30-3:00 pm  1) Arbitration
Stephen B. Colberg, Northwestern University

2) Mediation
Leonard L. Riskin, University of Houston

3) Clinical Placements
Frank A. E. Sander, Harvard Law School
J. Michael Keating, Boston University

4) Interdisciplinary Approaches
Frederick E. Snyder, Harvard Law School
Leonard Buckle, Massachusetts Institute of Technology, Political Science
Sally Merry, Wellesley College, Anthropology
Dan McGillis, Harvard University, Psychology

5) Relation to Study of the Legal Profession
Lance M. Liebman, Harvard Law School
6) Relation to Legal Theory
   Owen M. Fiss, Yale Law School

7) The Role of the Psychiatrists/Psychologists
   Andrew S. Watson, University of Michigan

3:00-3:15 pm    COFFEE BREAK
3:15-4:45 pm    Repeat of above workshops

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